Electives Chosen by MSLOC Students

Students in the Master of Science in Learning and Organizational Change (MSLOC) program have the option to take elective courses across a variety of disciplines in each of Northwestern’s seven schools. In addition to the courses listed below, students can also elect to take independent studies focusing on individual topics of special interest.

**Kellogg School of Business**
- Advertising Strategy
- Bargaining Games
- Behavior in Organizational Systems
- Business Strategy
- Consulting: Frameworks and Practices
- Corporate Innovation and New Ventures
- Designing Organizational Systems
- Entrepreneurial Selling: Skills and Strategies
- Finance I
- Individual & Competitive Decision Making
- International Business Strategy
- Leadership in Organizations
- Leading and Managing Teams
- Leading the Mission Driven Organization
- Leading the Strategic Change Process
- Managerial Leadership
- Marketing Management
- Models of Consumer Behavior
- Negotiations
- Power in Organizations: Sources, Strategies, and Skills
- Process Management
- Service Operations
- Social Entrepreneurship
- Social Processes in Organizations
- Strategic Management in Non-Market Environments
- Sustainable Innovation: Management & Organization
- The Individual and the Organization
- Values and Crisis Decision Making
- Values-Based Leadership

**School of Continuing Studies**
- Community Political Processes
- Foundations of Leadership
- Fundamentals of Public Administration
- Scope and Dynamics of Public Policy
- Sociology of Organization

**School of Education & Social Policy (Other)**
- Law and Ethics in Higher Education
- Cognitive Science Foundations of the Learning Sciences
- Social Contexts of Education
- Topics in Learning Sciences
- Topics in Teaching & Learning

**The Graduate School—Northwestern University**
- Health Promotion

**McCormick School of Engineering**
- Negotiations for Engineers
- Selected Topics in Industrial Engineering

**Medill School of Journalism**
- Marketing Finance
- Managing Integration

**Weinberg School of Arts and Sciences**
- Decision Making
- Topics in Social Psychology

**Electives by School**

- **Kellogg** (42%)
- **MSLOC** (40%)
- **Other SESP** (5%)
- **School of Continuing Studies** (5%)
- **Medill** (4%)
- **McCormick** (2%)
- **Other (Communication, TGS, Weinberg)** (2%)